



mezzanine consulting

perspective you can depend on

Position: Consultant
Location: Toronto

Mezzanine Consulting is looking for Consultants to join our growing firm. These individuals have a desire to work in an entrepreneurial setting where things are rapidly changing and they can make a big impact in a short span of time.

People that succeed at Mezzanine typically display the following traits:

1. **Leadership:** you have the ability to take initiative, provide guidance to others, create opportunities, and are willing to try unconventional approaches to traditional problems.
2. **Problem-Solving:** you embrace problems or challenges with a positive attitude and excel at synthesizing information, organizing thoughts into logical arguments, creative thinking, and are comfortable with numbers.
3. **Strong Presence:** your communication skills are exceptional and you are able to work well in front of clients, with people at all levels within an organization, in a team setting or independently, and in environments with a lot of change and ambiguity.
4. **Drive:** You continually strive for excellence, you have the desire, perseverance and energy to make things happen and move mountains.

In addition, qualified candidates have:

- HBA, BBA, BA
- An outstanding academic and professional record of achievement
- An interest in sales and marketing
- An interest or limited experience in at least one of the following industries: financial services, technology, or retail
- 1-3 years work experience
- Technical aptitude having worked with the MSOffice suite; and the ability to learn new software quickly
- Fluency in English
- Able to travel on a limited basis if/when required

About the Role

As a Consultant, you will play a pivotal role in researching facts, structuring and performing analyses, developing recommendations, and authoring and delivering presentations to clients. You will manage project timelines to ensure goals are met. You will be part of a collaborative engagement team that creates value for our clients by developing actionable recommendations that can be implemented to achieve strong results.

About Mezzanine Consulting

Mezzanine Consulting provides market intelligence and expertise to help sales and marketing leaders deliver on their strategies. Based in Toronto, Ontario, we work with Fortune 1000 and growth oriented organizations like Intel, HP, Capital One and Research in Motion to improve their sales and marketing effectiveness. We address common challenges faced by organizations such as capacity constraints, access to difficult-to-obtain information and the need for rapid results.

Submissions:

Submit resume and 1 page overview on "Key Marketing Trend that will impact how Mezzanine does business in 2009"

Please note, only selected applicants will be contacted for an interview.